

## Were you aware that unions are eligible for significant discounts with endorsed communications vendors?

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The AFL-CIO signed contracts with various communications vendors to extend discounts on union supported products and services. The purpose of this newsletter is to introduce you to those vendors, products available, along with contact information. Other benefits include being part of a Global Account that receives additional support such as billing, implementation and sales support. By participating you will not only save money for union offices, but also union staff personnel and members can receive discounts on certain products and services.

We will continue these newsletters in the future to keep you updated about new offerings that will become available.

If you have any issues, questions or problems, please don't hesitate to contact me.

### PAGE 2 WILL HAVE THE FOLLOWING

## 2 AT&T NETWORKING PRODUCTS

*Union Provided services (installed and maintained)*

## 2 AT&T MOBILITY (WIRELESS)

*The Only Union Wireless Provider*



## Announcing the AFL-CIO - AVAYA-NACR DISCOUNT SAVINGS PROGRAM.

*This is a business offer for union offices.*

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1-800-431-1333 x1630



NACR/Avaya has partnered with the AFL-CIO to help their affiliates save money on Avaya Telephone Systems and Solutions.

The discount levels guaranteed to all unions for both the Avaya Telephone system equipment as well as Avaya maintenance agreements that support your Avaya telephone system. The Avaya equipment discounts are as follows:

- **25-36% discount** off of Avaya's national price list.
- Your services will **be maintained and installed by union workers.**

*The guaranteed discount levels of Avaya maintenance agreements are as follows:*

<u>AGREEMENT TIME PERIOD</u>	<u>DISCOUNT</u>
2 years	13%
3 years	20%
4 years	26%

*Discount levels on Avaya maintenance agreements are eligible regardless of when you purchased your Avaya telephone system.*



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## MOBILITY - WIRELESS

Wireless from AT&T has the best combination of speed and coverage over the largest footprint and more international coverage than any other carrier.

**AT&T IS THE ONLY WIRELESS SERVICE PROVIDER TO PUBLICLY PROCLAIM THAT THEY ARE "PROUD TO BE A UNION COMPANY."** Act now to save up to **22%** each month on your wireless service.

- All unions and any W2 employee who works for the union and its union members are eligible for discounts on their wireless service.
- 22% discount for corporate lines – union offices.
- 18% discount for Union employees and their families (W2 from the Union).
- 10% discount for Union members and families.
- For an updated list of **FREE** phones, as well as special discounts on other phones and data devices, please see below for contact info.

**Member Discount – 10% (Fan # 113662)**

<http://www.unionplus.org/att-wireless.cfm>

**Union Employee Discount – 18% (Fan # 45842)**

[www.att.com/wireless/af](http://www.att.com/wireless/af) OR

contact Garth Pressler at [GP8167@att.com](mailto:GP8167@att.com)

(574) 333-4203

**Union Discount – Office – 22% (Fan by Union)**

Call Dave Frederick 1-800-718-5005 x2397 OR

[dave.frederick@attmobility-b2b.com](mailto:dave.frederick@attmobility-b2b.com)

Problems call Lesley Amend (410) 852-1500



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## NETWORK

*This is a business offer for union offices.*

**SAVE AS MUCH AS 88% ON VARIOUS AT&T NETWORKING PRODUCTS AND SERVICES.**

- LONG DISTANCE
- INTRASTATE
- LOCAL SERVICE
- INTERNET ACCESS – HIGH SPEED
  - DSL & FULL T1 MANAGED
- IP OFFERINGS THAT INCLUDE
  - BUNDLED OFFERS OF VOICE DATA AND VIDEO
- CONFERENCING
  - VOICE
  - WEB MEETING SERVICE (AT&T CONNECT)
- INTERACTIVE VIDEO COMMUNICATIONS

Call us so we can work with you to define all options available to meet your communications requirements.

**Our services are union installed and maintained.**

**CONTACT YOUR UNION SALES TEAM**

1-888-474-8646

OR

FAX US AT: 1-703-691-6567 OR

EMAIL Frank Schrom at [ws1989@att.com](mailto:ws1989@att.com)

Problems call Jeff Yoakum (703) 691-6711